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PROTECT YOUR BUSINESS IN THE DIGITAL AGE WITH A CYBER SECURITY PROGRAM

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PRESENTER



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INTRODUCTION & AGENDA

- The Evolving Threat Landscape
- Why Information Security Matters
- Core Components of an Information Security Program
- The Role of Insurance in Information Security
- Case Study: UnitedHealth
- Implementing an Information Security Program
- The Role of Leadership in Security
- Overcoming Common Security Challenges



THE EVOLVING THREAT LANDSCAPE

- Malware, Phishing, Ransomware
- Rising frequency of attacks
- Increasing cost of data breaches
- \$4M average cost of a breach
- Sector-specific vulnerabilities
- Equifax Data Breach
- WannaCry Ransomware Attack
- SolarWinds Supply Chain Attack

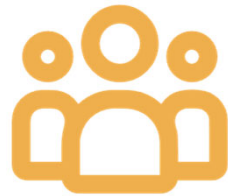
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WHY INFORMATION SECURITY MATTERS



Protection of Sensitive Data



Customer Trust & Brand Reputation

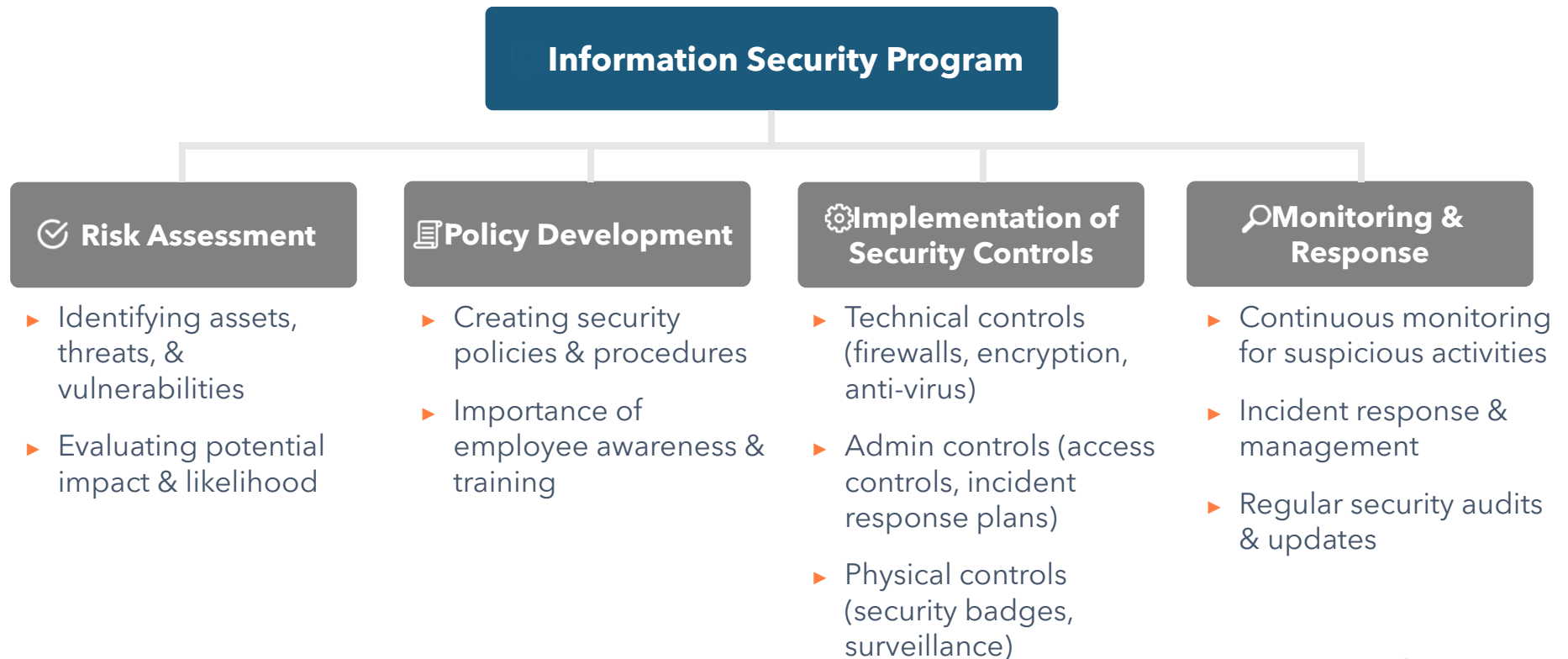


Regulations & Compliance



Financial Implications of Data Breaches

CORE COMPONENTS OF AN INFORMATION SECURITY PROGRAM



THE ROLE OF INSURANCE IN INFORMATION SECURITY

Cyber Insurance as a Safety Net

- Financial Protection
- Risk Management
- Recovery Support

Coverage Options & What they Include

- Data Breach Costs
- Business Interruption
- Third-Party Liability

The Process of Filing a Claim

- Initial Notification
- Documentation & Investigation
- Claim Resolution & Payout

CASE STUDY: UNITEDHEALTH OVERVIEW

- Date: Discovered in February 2024
- Scope: The breach compromised the personal and health information of millions of individuals across the United States.
- Data Compromised:
 - Personally identifiable information (PII)
 - Protected health information (PHI)
 - Approximately 4TB of data
 - Names, Social Security numbers, birth dates, addresses, and health data.

UnitedHealth data breach caused by lack of multifactor authentication, CEO says



CASE STUDY: UNITEDHEALTH - IMPACT

- Financial Impact:
 - Immediate expenses reaching \$872 million
 - Total costs estimated to grow to \$1.6 billion
 - UnitedHealth paid a ransom of \$22 million
- Reputation Damage:
 - Loss of trust among customers and stakeholders,
 - Extensive efforts to restore confidence and reassure affected individuals
- Operational Disruptions:
 - Major disruptions across U.S. healthcare systems,
 - Impacts on pharmacy and medical claims services
 - Replacement thousands of laptops, rebuild its data center network, and add capacity

UnitedHealth Paid Hackers \$22 Million, Fixes Will Soon Cost Billions



CASE STUDY: UNITEDHEALTH RESPONSE

- Incident Response:
 - Engaged cybersecurity
 - Support from Google, Microsoft, and Amazon
- Regulatory Compliance: ongoing communication with law enforcement and regulatory bodies, providing appropriate notifications and cooperating with investigations.
- Security Enhancements:
 - Multi-factor authentication
 - Enhanced security protocols.
 - Support policy changes for mandatory minimum security standards

UnitedHealthcare CEO says 'maybe a third' of US citizens were affected by recent hack



CASE STUDY: UNITEDHEALTH - LESSONS LEARNED

- The necessity of continuous monitoring and updating of security measures to address evolving threats.
- The importance of having a well-defined incident response plan to mitigate the impact of breaches.
- The need for regular employee training to foster a culture of security awareness.



IMPLEMENTING AN INFORMATION SECURITY PROGRAM



Assess Current Security Posture



Develop a Strategic Plan with Goals & Timelines



Allocate Resources & Budget



Engage Stakeholders & get Executive Buy-in

THE ROLE OF LEADERSHIP

Foster a Security-First Mindset

- Setting the tone, allocating resources, establishing policies

Ensuring Continuous Improvement & Adaptation to New Threats

- Regular Security Assessments, staying informed on emerging threats, implementing adaptive security measures

Implementing Regular Training & Updates

- Employee Awareness Programs, skill development, policy & procedure updates

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OVERCOMING COMMON CHALLENGES

Budget Constraints & Cost Justification

- Identifying Cost-Effective Solutions
- Demonstrating ROI on Security Investments
- Prioritizing Critical Security Measures

Balancing Security with Business Operations

- Integrating Security into Business Processes
- Minimizing Operational Disruptions
- Encouraging a Collaborative Approach

Keeping up with Evolving Threats & Technology

- Continuous Monitoring & Threat Intelligence
- Regular Technology Upgrades
- Adopting a Proactive Security Stance

Engaging & Training Employees

- Security Awareness Training
- Promoting a Security-First Culture
- Providing Ongoing Education & Support

QUESTIONS & DISCUSSION



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CONCLUSION & RECAP

